



# SLP Training Rates

Effective March 2026

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This document contains the Schedule for Listing Price (SLP) rates for xAQUA Unified Data Platform instructor-led training services. Rates are per-day for a class of up to the number of students indicated, with additional per-student per-day charges for each attendee beyond the base class size. All rates are in USD.

## xAQUA UDP — Training Services

### Instructor-Led Training (ILT) Rates

SKU #	Description	Class Description	Students	MSRP / List	SLP Price
UDP . TRN . PERDAY	<b>UDP Training, per day training cost.</b>	Class room based or online training. Cost provided per day cost number of students mentioned in this list. Additional changers will apply for each additional student.	10	\$3,000/Day	<b>\$2,700/day</b>
UDP . TRN . ADDLS TUDENT . PERDAY	<b>Cost for each additional student per day.</b>	Cost for each additional student per day.	1	\$300/student/day	<b>\$270/student/day</b>

## Pricing Notes & Terms

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- **SLP (Schedule for Listing Price):** The SLP price is the authorized reseller Not-to-Exceed rate. Resellers may bill below the SLP rate but may not exceed it without written approval from xAQUA.
- **Base Class Size:** The per-day rate covers a class of up to 10 students. This is the standard classroom or online cohort size for one instructor.
- **Additional Students:** Each student beyond the base class size is billed at the additional student per-day rate (UDP.TRN.ADDLSTUDENT.PERDAY). This charge applies per additional student, per training day.
- **Delivery Format:** Training may be delivered as classroom-based (on-site) or instructor-led online (virtual). Travel and expenses for on-site delivery are billed separately per the applicable task order or SOW.
- **Training Day:** A standard training day is defined as up to 8 hours of instruction. Partial days are billed at the full daily rate unless otherwise agreed in writing.
- **Customization:** Custom curriculum development, hands-on lab environments, or certification preparation tracks may be scoped separately under a Statement of Work.
- **Currency:** All rates are in US Dollars (USD).
- **Effective Date:** These rates are effective March 2026 and supersede all prior versions. Rates are subject to change with 30 days' notice.