



SLP Implementation Labor Rates

Effective March 2026

This document contains the Schedule for Listing Price (SLP) labor rates for xAQUA Unified Data Platform professional services and implementation roles. All rates are hourly and represent the Not-to-Exceed ceiling for authorized resellers. Rates are in USD.

xAQUA UDP — Implementation Services

Professional Services Labor Rates

SKU #	Job Title & Description	Education / Experience	MSRP / List	SLP Rate
UDP . IMP . SPM	<p>Senior Project Manager</p> <p>The Senior Project Manager oversees large-scale and complex xAQUA UDP projects, providing leadership and strategic direction to ensure successful delivery, stakeholder engagement, and risk management.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP . IMP . SIA	<p>Senior Information Architect</p> <p>The Senior Information Architect leads the strategic planning and execution of advanced data architecture projects in xAQUA UDP, setting standards for data management and enhancing system interoperability.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP . IMP . SDE	<p>Senior Data Engineer</p> <p>With extensive experience in data architecture and system design, the senior data engineer leads the development of sophisticated data solutions for xAQUA UDP, mentoring junior engineers and driving innovation in data processing and analytics infrastructure.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP . IMP . SDS	<p>Senior Data Scientist</p> <p>The senior data scientist excels in leading analytical projects, leveraging advanced statistical techniques and machine learning algorithms within xAQUA UDP to solve critical business challenges and mentor junior scientists.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP . IMP . SAI	<p>Senior AI Specialist</p> <p>With deep expertise in AI and machine learning, the senior AI specialist oversees the strategic implementation of AI technologies in xAQUA UDP, guiding the development of cutting-edge solutions and leading the AI team.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP . IMP . SDA	<p>Senior Data Analyst</p> <p>The senior data analyst plays a crucial role in shaping data strategies, conducting complex data analyses with xAQUA UDP, and delivering actionable business insights, while also providing guidance to junior analysts.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP . IMP . SDEVOPS	<p>Senior DevOps Engineer</p> <p>Senior DevOps Engineer leads the design and optimization of CI/CD pipelines, cloud infrastructure, security, and automation strategies, mentoring the DevOps team to ensure scalable, secure, and high-performance delivery of xAQUA solutions.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr

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UDP.IMP.SSECE	<p>Senior Security Engineer</p> <p>Senior Security Engineer – Defines security strategy, leads audits, and enforces compliance frameworks (e.g., SOC 2, HIPAA, GDPR) to ensure xAQUA environments remain secure and compliant at scale.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$250.00/hr
UDP.IMP.SME_I	<p>Subject Matter Expert</p> <p>The Subject Matter Expert I provides specialized domain knowledge and hands-on expertise across xAQUA platform engagements, including data engineering, analytics, AI/ML, cybersecurity, GRC, compliance, cloud infrastructure, or industry-specific domains. The SME I contributes to solution design, requirements validation, configuration, testing, and stakeholder workshops, applying practical experience to ensure deliverables align with organizational needs and industry best practices</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 5+ years</p>	\$280.00/hr	\$250.00/hr
UDP.IMP.SME_II	<p>Senior Subject Matter Expert</p> <p>The Senior Subject Matter Expert II provides authoritative domain expertise and strategic guidance across xAQUA platform engagements, including data architecture, AI/ML strategy, cybersecurity operations, GRC program design, regulatory compliance, and industry-specific frameworks. The SME II leads discovery sessions, validates complex solution designs, advises on best practices and risk mitigation, mentors project team members, and serves as a trusted advisor to client leadership. Capable of operating independently across multiple workstreams and translating complex technical or regulatory requirements into actionable implementation plans.</p>	<p>Education: B.A. or B.S. degree in related field</p> <p>Experience: 7+ years</p>	\$350.00/hr	\$300.00/hr

Pricing Notes & Terms

- **SLP (Schedule for Listing Price):** The SLP hourly rate is the authorized reseller Not-to-Exceed ceiling rate. Resellers may bill below the SLP rate but may not exceed it without written approval from xAQUA.
- **MSRP / List Price:** The standard commercial hourly rate for each role prior to any government or reseller discount.
- **Hourly Billing:** All rates are billed on an hourly basis. Time must be documented and submitted in accordance with the applicable task order or statement of work.
- **Minimum Education:** All roles require at minimum a B.A. or B.S. degree in a related field unless otherwise specified in the task order.
- **Years of Experience:** Experience requirements reflect averages and minimums. Specific engagements may require additional qualifications as defined in the SOW.
- **Scoped Engagements:** Implementation services are delivered under a Statement of Work (SOW). Total engagement cost is determined by role mix, hours, and deliverable scope.
- **Currency:** All rates are in US Dollars (USD).
- **Effective Date:** These rates are effective March 2026 and supersede all prior versions. Rates are subject to change with 30 days' notice.